It’s the TRIFECTA, People!
Extraordinary Keynote, Expert Speakers & Networking
FUN Like Never Before

The 2018 Millennium Corporate Annual Meeting & Convention is scheduled for April 26th & 27th at The Fontaine Hotel in Kansas City, MO, and we’ve an agenda sure to deliver. Come hear Commander Mark Nutsch share lessons learned in the now-declassified saga of a U.S. Special Forces team that overcame insurmountable odds to help achieve a historic military victory in his presentation 12 STRONG: An Extraordinary Mission of Commitment, Purpose, Heroism and Hope. (He’s sticking around after the presentation to mix, mingle, snap pics and offer up his John Hancock.) Next up and newly announced, Alix Patterson, Callahan & Associates partner (not ‘in crime’) will deliver “State of The Union for Financial Cooperatives: Callahan Edition”. And then, as if that’s not enough, John Norris, Economist, will tackle What in the Heck is Happening? with the US Economy in 2018.

Come Thursday for a Kick-Off Like No Other – we’re going to No Other Pub by Sporting KC in the Power & Light District for some serious fun. Stay Thursday night and join us in the Hall of Fame Suites of Kaufman Stadium to watch the Royals thrash the White Sox (fingers crossed)!

Registration is available on the Millennium Corporate website – www.millenniumcorporate.org. Register today and save your seat!
Millennium Corporate will be closed on Monday, May 28th, in honor of Memorial Day. Regular operations will resume on Tuesday, May 29th.

*Holidays like Memorial Day bring a heightened sense of importance to the word freedom. Millennium couldn’t operate without the fine service men and women that fight for our nation. To living veterans, current and fallen heroes, we extend a heart-felt thank you for your tremendous courage and sacrifice.*

Please note, your regularly scheduled coin and currency order and/or delivery may be impacted by this holiday closing. Please direct inquiries to an Account Specialist at 800.721.2677 option 1 or email the Member Service Department at memberservice@millenniumcorporate.org.

Contact Lyn Hollenbeck, VP-Operations, at 800.721.2677 ext. 113 or lyn@millenniumcorporate.org to learn more!
Security Safekeeping Conversion
Custody Conversion Complete

The conversion that began March 1st concluded Tuesday, March 27th, with the transfer of all securities held in safekeeping to JP Morgan Chase from Alaska USA Trust Company. With the transfer complete, credit union program users will now enter all trades to the new Security Safekeeping Module of coreCONNECT. Please keep in mind, there will be two month-end statements for March 2018, and potentially longer, if you own securities with delayed interest payments, or if there is an adjustment to a previously recorded principal or interest payment. All statements are available in coreCONNECT for you record-keeping convenience. Thank you for entrusting us with your Security Safekeeping business. We could not have done it without you!

Questions?

Should any questions pop up, please reach out – 800.721.2677 – Option 1 gets you to an Account Specialist who will help or direct you to someone who can assist. Our staff is ready to support your needs!

April Showers Bring May Flowers...But Where Will They Take Us?
To Arizona, Nebraska, Missouri, and Montana!

Marketing staff (Circe + Lili) hit the road (or fly the friendly skies) early in April to attend the Credit Union Association of the Dakota’s Annual Summit in Scottsdale, AZ.

April 10-11th, Brady, AIM Manager, and Larry, President, head to Omaha, NE, for the Nebraska Credit Union League Leadership Summit.

Two weeks after that, April 26-27th, it’s the MILLENIUM CORPORATE ANNUAL MEETING in Kansas City, Missouri! Sign up today! (Read “It’s the Trifecta, People!” for details – Page 1)

Mid-May, the 16-17th, Lili and a handful of AIM Financial Analysts will hit Great Falls, Montana, for the Montana’s Credit Union’s Power Up Conference!

REMEMBER!
Please continue to share your events with us! And make sure to stop by to say HI if you’re at the events listed to the left. We’d love to chat it up with you & yours!

Questions about where we’ll be? Email marketing@millenniumcorporate.org
Get to Know Rachel Palmer
Meet Our Newest Employee

Rachel joined the Millennium Corporate team in February 2018 bringing with her a sincere passion for the credit union movement. Rachel is an enthusiastic go-getter and is already making a positive impact at Millennium Corporate as a Financial Analyst in the AIM department. She comes to us from Meritrust Credit Union, where she was most recently a real estate loan processor.

Rachel was born in Wichita, but has also lived in Pennsylvania, Ohio, and New York. To answer the question some of you may be asking yourselves – she is a Shocker through and through! She will graduate from Wichita State University, this May, with a double major in Business Management and Finance.

When she’s not slaying it as a financial analyst and full-time student, Rachel’s got some interests of her own. Her favorite drinks include coffee, wine, Kombucha, Boba, and really all kinds of tea. She also enjoys hot yoga, though made the disclaimer, “don’t take that to say I am good at it…just that I like it”. (I’m sure she’s being modest.) Rachel also fancies discovering new restaurants, traveling, and small animals- she has a Chiweenie named Olive and a gecko named Jujubee. Cute!

Rachel’s contagious energy and work ethic makes her a perfect fit at Millennium Corporate! You can reach the adventurous Rachel Palmer at 800.721.2677 ext. 122 or by email at rachel@millenniumcorporate.org.

New & Improved
corporateFUND Program Enhancement

There’s a new process to initiate a corporateFUND request and it goes a little something like this...

Step 1
Complete and return the new corporateFUND Request Form by scan/email or fax to the Member Service Department.

Step 2
Once received, an email acknowledgment will be returned to the sender confirming receipt of the Request Form. Keep your eyes peeled for the email acknowledgment (although I’m not sure how peeled eyes see anything). Until the email acknowledgment is received, the credit union understands the request has not been completed.

Step 3 – That’s all! Oh, wait...please share this information with all staff responsible for managing the corporateFUND program at your credit union.

Questions?
Questions about this enhancement or use of the new form (which is housed on the coreCONNECT Home Page in the Downloads section), call Sandy Bladdick or Marilyn Lee, Account Specialists, at 800.721.2677 Option 1.

www.millenniumcorporate.org | 800.721.2677
A Message From AIM
Your Asset & Investment Management Team

The Asset & Investment Management Department (AIM) of Millennium Corporate Credit Union has existed since 1992 to offer our clients a comprehensive menu of both investment and asset/liability management solutions. Over the past year, we have expanded our team and sharpened our focus to tackle the exciting challenges ahead. While we continue to offer our industry-leading management services, we have recently broadened our offerings to provide even more comprehensive coverage for our credit union members. At the same time, we’ve realized that periods of growth bring with them moments of reflection. The single most important lesson we’ve learned is that our relationships are not a factor nor an aspect of our business, they’re the bedrock of it. In an attempt to show our appreciation, we vow to embed gratitude deep into the forces that drive our words, actions, and thoughts. With that, we extend a warm thank you to our clients past and present for giving us the opportunity to assist your credit union and provide you with the best service possible. To those we have yet to have the pleasure of working with, we hope to soon have the opportunity to be helpful to you and your members. It continues to be an exciting ride in the Millennium Corporate AIM Department and we look forward to serving you into the next millennium.

AIM Core Offerings

- ALM Analysis – Quarterly, Semi-Annually, or Annually
- Ongoing Investment Recommendations & Portfolio Structuring
- ALM & Investment Policy Design and Review
- Volunteer & Staff Education
- Strategic Partnerships with Best in the Business
- FiServ – A/L Services & Income Simulation Modeling
- Bloomberg – Recognized as the “industry standard” by regulators for investment information and analytics
- I.H.S. Global Insight – One of the world’s largest repositories of global, economic, financial, & industry data
- CU-ISI – CU Investment Solutions’ Corporate Agent Program provides brokerage opportunities for credit unions. The program employs the use of licensed dual employees who represent a corporate credit union and its traditional products while offering marketable securities.
- SimpliCD – A certificate of deposit program that offers America’s credit unions convenient access to federally insured CDs from issuers nationwide.

AIM Growth & Expansions

- Expanded our FiServ relationship to offer investment accounting
- BondEdge® implementation for cutting edge bond analytics
- ALM model enhancements in prepayments and streamlining of processes
- Full Core Deposit Studies of Non-Maturity Deposits to increase understanding of your individual institution’s core funds and their likely reaction to future events
- Added a new Financial Analyst, Rachel Palmer, to the team!
  See “Get To Know Rachel Palmer”- page 4

That’s Not All!
AIM is also keeping an eye on the future, and is researching/developing products, such as the following:
- CECL – Current Expected Credit Loss
- Bond Analytic Reporting

Questions?
Brady McLeod
AIM Manager, ext 101
Walter Thompson
AIM Manager, ext 102
So Far This Year...

Our first quarter adventures have been a blast with you all! We look forward to keeping the momentum going!

That’s the scoop...

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